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For Sale By Owner in California

George Devine

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For Sale By Owner in California George Devine
Sell your California home yourself and save big!

Using a broker to sell your home can cost you up to six percent of the selling price -- in other words, if you sell your house for $400,000, you can spend up to $24,000. But you'll save that money if you sell the house yourself, and it's not hard to do!

Thoroughly revised and scrupulously researched, *For Sale by Owner in California* takes you step by step through the entire selling process, from putting your house on the market to transferring the title. Find out how to:

- select the best time to sell
- prepare your house for sale
- price and market your home
- coordinate the sale of one house with the purchase of another
- screen buyers for financial feasibility
- make required disclosures
- work with or without real estate agents
- attract potential buyers with creative financing
- handle multiple offers
- write and negotiate a contract
- complete the escrow process

This edition of *For Sale by Owner in California* reflects the most recent changes in the housing market and laws, and now includes additional discussion of the importance of pricing a house to sell and performing a thorough vetting of potential buyers financial cresources. It also provides all the forms and instructions you need, including:

- disclosure forms required by law
- offer and counteroffer
- sales contract
- contingency releases
- deeds
- second mortgage note
- and more

Not a resident of the Golden State? Check out the Nolo books *Selling Your House in a Tough Market* and *Nolo's Essential Guide to Buying Your First Home* for real estate help in your state.

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Christopher Palmer:

A lot of people always spent all their free time to vacation or even go to the outside with them loved ones or their friend. Are you aware? Many a lot of people spent they free time just watching TV, or maybe playing video games all day long. If you want to try to find a new activity here is look different you can read the book. It is really fun in your case. If you enjoy the book that you just read you can spent the whole day to reading a e-book. The book For Sale By Owner in California it doesn't matter what good to read. There are a lot of individuals who recommended this book. They were enjoying reading this book. If you did not have enough space to deliver this book you can buy the e-book. You can m0ore simply to read this book from a smart phone. The price is not to cover but this book possesses high quality.

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